

# SafetyBarrierManager

## Pricing and policies

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### Pricing

We offer one-year (annual) licenses and perpetual licenses. Perpetual licenses cover the current version only, we offer discounts for upgrading to newer versions, see below. One-year or annual licenses include automatic upgrading to the latest version. One-year licenses are automatically renewed and due for payment unless the holder of the license notifies the licensor (Nices<sup>+</sup>solution or your local representative) 3 months before the license is due for its annual renewal.

The license costs depend on the number of users, as in the table below. Prices are exclusive of VAT (25% VAT may be due in the EU member states).

The license covers the use of the full "SafetyBarrierManager" software. The "SafetyBarrierViewer" software is free for use by anyone. This means that licenses only need to cover the users that need to edit safety-barrier diagram projects.

Number of users	One-year	Perpetual	One-year	Perpetual
	€	€	DKK	DKK
1	200	500	1480	3700
2	360	900	2664	6660
3	488	1220	3611	9028
4	590	1476	4369	10922
5	672	1681	4975	12438
6	738	1845	5460	13650
7	790	1976	5848	14620
8	832	2081	6158	15396
9	866	2164	6407	16017
10	893	2232	6605	16514
More than 10	900	2250	6660	16650

Users are entitled to run the software on two (2) machines each (see the help file for details on changing equipment).

### Support

The license includes some support: Per license, 2 hours of support per year are offered for a one year license; and 4 hours in total for a perpetual license. Support does not increase with more users.

Change of users (removing users from the license database) is performed as part of the support, and registered as ½ hour per request.

**Policy for upgrading/downgrading licenses**

Costs for upgrading a perpetual license to more users amounts to the cost difference according to the pricing table for perpetual licenses with a minimum of 100 € per request;

Costs for upgrading an annual license to more users: the new annual license cost for the total number of users will be charged at time of request as an advance payment for the next license period (i.e. payment will cover the remaining part of the present license period as well as the next license period )

Annual licenses can be downgraded to fewer users by notifying the licensee 3 months before the annual renewal is due.

**Discount policy for upgrading perpetual licenses**

1. When a new version of SafetyBarrierManager is issued, all perpetual license holders that acquired a license or license upgrade within 6 (six) months prior to the release of the new version, will automatically be upgraded to the new version.
2. Other perpetual license holders will be offered a discount depending on the time since they acquired a license (or license upgrade) and their request for upgrade to the latest version. At the time of upgrade, the license holder may select a different number of users; the discount is given on the costs for the new license, irrespective the number of users for the earlier license. One may also choose to move to an annual license agreement.

Time between acquiring a perpetual license or perpetual license upgrade and request for upgrade to latest version:	Discount on perpetual license	Move to annual license: Discount on first year annual license
less than 12 months	80%	50%
less than 18 months	60%	None
less than 24 months	40%	None
More than 24 months	20%	None